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# Clayton Crowne Plaza Selects Zhone Technologies' FiberLAN for First Full Fiber Hotel in Mid-West Region

**GlobeNewswire** Zhone Technologies, Inc  
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## Clayton Crowne Plaza Selects Zhone Technologies' FiberLAN for First Full Fiber Hotel in Mid-West Region

*Zhone improves Internet connectivity for hotel guests and increases occupancy through FiberLAN network*

**Oakland, CA - September 19, 2013 - Zhone Technologies, Inc. (ZHNE)**, a global leader in FTTx network access solutions, today announced a new fiber deployment at the **Crowne Plaza** hotel in Clayton, MO. The service is being integrated by **MTS**, a Zhone Certified Partner, while the Clayton Crowne Plaza undergoes renovations. This solution enables guests to access reliable high-speed Internet with greater bandwidth and fewer dropped connections from each individual room. Dependable connectivity is an immense incentive for hotel guests, whether traveling for business or leisure.

Prior to guestroom renovations, the Clayton Crowne Plaza consulted with their HSIA integrator, MTS, for a future-proof way to prepare its network infrastructure to meet guests' demands for speed and bandwidth availability. MTS recommended implementing a fiber backbone as well as extending fiber to each of the guestrooms. Zhone's MXK GPON-based Optical LAN solution (OLS) powering the fiber backbone and nine intermediate distribution frames (IDF's), enabled the hotel to be prepared for the future with the ability to install fiber to each of the 241 guestrooms, as well as 21,000 SF of meeting space. As the renovations continue to progress and Zhone MXK powered fiber is expanded to additional guestrooms, the hotel guests have internet speeds of 600 Mbps wireless / 1 Gbps hard-wired and there will still be plenty of capacity to the MDF / IDF's to reliably increase bandwidth for Internet access and new applications. This ensures that Clayton Crowne Plaza is providing guests the bandwidth and speed they desire along with differentiating themselves from other hotels in the area.

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high-speed internet has increased the guest nightly occupancy by 20% percent over the last 6 months and has also increased event booking in our meeting spaces."

"The solution has given the Clayton Crowne Plaza a way to increase revenue through increasing its occupancy, as well as a way to prepare for the future by enabling fiber in every guestroom as the requirements expand," said Brian Caskey, chief marketing officer at Zhone Technologies. "The deployment will help the hotel to significantly improve its Internet availability for guests."

FiberLAN is a high-performance and high-density, GPON-based Optical LAN solution (OLS), delivering high speed data, voice and video to multi-level, multi-unit commercial and industrial complexes, including hotel rooms, bandwidth demanding desktops and work-stations. It is scalable for a single or multilevel building, or large campus environments where customers are installing new facilities or upgrading their current LAN infrastructures. Zhone FiberLAN is a next generation Optical LAN Solution built entirely on industry leading standards.

For more information on the product offerings in Zhone's FiberHome Portfolio, please visit <http://www.zhone.com>.

#### About Zhone Technologies

Zhone Technologies, Inc. ([ZHNE](#)) is a global leader in all IP multi-service access solutions, serving more than 750 of the world's most innovative network operators. The IP Zhone is the only solution that enables service providers to build the network of the future today, supporting end-to-end Voice, Data, Entertainment Social Media, Business, Mobile Backhaul and Mobility service. Zhone is committed to building the fastest and highest quality All IP Multi-Service solution for its customers. Zhone is headquartered in California and its products are manufactured in the USA in a facility that is emission, waste-water and CFC free.

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#### About MTS

MTS provides a "SingleSOURCE" for hotel technology solutions. Maintaining a sole focus on hospitality, MTS services hotels nationwide with a full range of industry approved PBX, HSIA, FTG TV, Converged IP Networks and a US based 24x7 Guest HSIA Call Center powered by [SMART](#). MTS is a forward thinking company in the ever-changing world of hotel technology committed to providing solutions responsive to hotel requirements in an innovative, cost effective, professional manner. When Service Counts! [www.mts.cc](http://www.mts.cc)

#### Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Words such as "anticipate," "believe," "continue," "could," "estimate," "expect," "goal," "intend," "may," "plan,"

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